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SalesForce: Power User

Module 1: Intro to SalesForce Automation

Course And Instructor Introduction
What Is Salesforce Automation
Sales Force Automation System Overview
Why Salesforce

Module 2: Working With The SalesForce System

Creating Accounts And Contacts
Creating Leads And Opportunities
Sales Process-Part 1
Sales Process-Part 2
Sales Process-Part 3
Sales Process-Part 4
Leads Through Social Channels

Module 3: SalesForce Solution

Core Problems
Managing Accounts
Badges And Campaigns
Custom Apps

Module 4: SalesForce Admin

Introduction To RDBMS
Introduction To The Cloud
Introduction To Virtual Machines-Part1
Introduction To Virtual Machines-Part2
Salesforce Development
Introduction To Building In The Cloud
Salesforce Set Up

Module 5: Migrating To SalesForce

Tasks To Complete Before Migration-Part 1
Tasks To Complete Before Migration-Part 2
Frequently Asked Questions-Part 1
Frequently Asked Questions-Part 2
Frequently Asked Questions-Part 3
Frequently Asked Questions-Part 4

Module 6: Course Conclusion